

Operational Advisory Services

Is your business operation failing to consistently and efficiently deliver maximum value to your customers in a cost-effective way?

For many companies, the key to future success or failure will be determined by the ability to retool and rethink the way it produces the goods and services its customers value. Cost reduction using lean techniques, although a valuable first step, is only the beginning of a company's operational evolution. True and lasting business transformation is only created when people, processes, technology and organizations are combined to deliver customer-integrated, cost-effective goods and services.

Harney Management Partners understands the real-world complexities of developing an efficient, customer-focused operational organization. Our extensive experience in achieving operational improvements allows us to quickly assess and determine a client-specific course of action that positions our clients to most easily transform current operations. This operating experience is combined with our industry-leading troubled company advisory practice and allows us to set and achieve realistic short-term objectives that provide the necessary additional cash flow to fund other critical areas of change in the business.

HMP starts with an overall operational assessment which is both fast and cost-effective. Our assessment will provide concrete recommendations on both strategies and tactics and is designed from the beginning for implementation and supervision by company personnel after the necessary training and procedures are in place.

For more information, contact Philip J. Franz at pfranz@harneypartners.com or call 630-460-7445.

The market diversification process is not simple, but it is critical to ensure your company's future success in any economic climate.

Recovery or Continued Instability?

Advisory Services

- ◆ Value Stream Mapping
- ◆ Cycle Time Reductions
- ◆ Supply Chain Inventory Reductions
- ◆ Manufacturing Optimization
- ◆ Inventory Analysis and Planning
- ◆ Collaborative Planning Forecasting and Replenishment (CPFR)
- ◆ Sales, Marketing, and Operation Integration
- ◆ Operating Cost Reductions
- ◆ Logistics Planning
- ◆ Outsource/Reengineer Assessments
- ◆ Supplier Partnership Management
- ◆ Rebate Management Optimization
- ◆ Information Systems Evaluation and Design
- ◆ Organization Design
- ◆ Business Strategy and Process Reengineering
- ◆ Materials Management
- ◆ Project Management